American Dexter Cattle Association BOD Conference Call October 7, 2020 - 7 pm CDT

President – Jim Woehl Youth Dir - Elissa Emmons Region 7 – Jennifer Hunt Vice Pres – Kimberly Jepsen Webmaster - Ray Delaney Region 8 - Danny Collins IPP -Region 1 – Skip Tinney Region 9 - Kim Newswanger Region 2 – Laaci Louderback Region 10 - Patrick Mitchell Secretary - Carole Nirosky Treasurer – Roberta Wieringa Region 4 – Becky Eterno Region 11 -Registrar - Jill Delaney Region 6 – Jeff Chambers Region 12 - Terry Sprague

*designates member absence

1. Treasurers report -

- Total liabilities & equity \$352,580.00
- Roberta stated that income was down a little but so are expenses, so we are currently holding steady.

2. Registrars report – Jill Delaney

- Total current membership up to end-September: 9/30/2020 1607, 9/30/2019 1362 = +245
 - Year-end 2019 (1485) Invoiced (925) / 2020 Total thru September (1607) Invoiced (808)
 - Membership is up and we need to consider how to encourage new members to renew membership in January. Jennifer will be developing tutorials to explain the benefits of membership and how to videos for registration and transfers for distribution to members. Jill stated that the Bulletin alone is worth the membership renewal due to the amount of ADCA information that is shared.

September 2019

| Sales Invoice Totals | | | |
|-----------------------|---------|-----------|--|
| Inventory Item | # Units | \$\$Amoun | |
| Steer Transfer | | 15.0 | |
| 90DayWebAd | 9 | 270.0 | |
| Reg | 135 | 3375.0 | |
| Late | 5 | 225.0 | |
| Tran | 186 | 3720.0 | |
| Prt Duplication Certs | 3 | 9.0 | |
| Dues | 20 | 800.0 | |
| Dues next year | 1 | 35.0 | |
| Family Membership | 1 | 55.0 | |
| Jr Membership | ī | 10.0 | |
| Bull Registration | 30 | 1500.0 | |
| Steer Pegistration | 13 | 65.0 | |

September 2020

| Sales Invoice Totals | | | |
|------------------------|---------|------------|--|
| Inventory Item | # Units | \$\$Amount | |
| Dexter Bulletin 1/4 Ad | 4 | 200.00 | |
| Steer Transfer | 2 | 10.00 | |
| 90DayWebAd | 5 | 150.00 | |
| Reg | 164 | 4100.00 | |
| Late | 26 | 1170.00 | |
| Tran | 276 | 5520.00 | |
| Over/Under Payment | 4 | 125.00 | |
| Prt Duplication Certs | 2 | €.00 | |
| Dues | 33 | 1320.00 | |
| Dues next year | 1 | 40.00 | |
| Family Membership | 2 | 110.00 | |
| Jr Membership | 2 | 20.00 | |
| Bull Registration | 38 | 1900.00 | |
| Steer Registration | 3 | 15.00 | |
| Rush Charge | 8 | 80.00 | |

3. President's comments – Jim Woehl

- Jim expressed his gratefulness to the BOD for the extra time recently spent in Zoom meeting in preparation for the 2020 AGM.
- Jim revealed the Logo vote results and asked the BOD to consider giving Lori Heiman an honorarium of \$500 for developing the logo. Approximately 125 members voted on the logo and the winner will be revealed at the AGM.
- Youth director vote result was discussed, and winner will also be revealed at the AGM

4. Transfer policy vote –

- The BOD read through the proposed policy and held a discussion. The proposal recommended that transfers be completed in a 60-day time period. Nonmembers will be allowed to transfer but in doing so they accept all the policies and procedures established by the ADCA.
- The committee suggests that members use a sales agreement when selling or purchasing a registered Dexter. The committee recommended having sample of sales agreements and a bill of sale available on the website for members to refer to if they choose to use them. The BOD will develop a templet and post on the website.
- The purpose of the proposal is to give definition to the ADCA transfer policy and protect buyers from owners that refuse to complete the transfer as agreed.

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• Following discussion Pat Mitchell moved, Roberta Wieringa 2nd for the BOD to approve the Registration and Transfer committees proposed Transfer policy. Motion passed by unanimous acclaim. The document will be sent to Pat Mitchell to be written to fit into the SOP's

5. Registration Software update -

• Jeff reported that the committee recently met with Susan to preview the progress she and Jill have made on the new registry software. Things are progressing well and still on track for a late November delivery. Payment for Phase 1 will be due to Better Built Cows following delivery and approval by the BOD in December.

6. Website update

- Some items are in still being realigned on the new website.
- The transfer form on the website will not allow for more than one transfer to be paid for at a
 time. Ranch House cannot get the form to work the way we need it to. Jill suggested removing
 payment buttons from the bottom of all forms and allow members to pay for all transactions
 upon completion. The BOD agreed and gave Jill permission to have Ranch House remove the
 payment buttons.

7. Voting vs polling –

ADCA voting needs to be done according to the Stander Operating Procedures. Polling on Zoom
cannot be used in place of a formal vote. Electronic voting will be explored as a possibility for
future elections.

8. AGM Awards-

- Chuck Daggett winner was decided by a tie breaker vote by the President.
- Award winners will be announced at the AGM.
- Jim would like to see more nominees

9. Other –

- Reminder for the BOD to meet early, between 1:30 and 1:45 on Saturday, Oct 10 for the AGM meeting.
- Jennifer shared Odom award winner videos.
- Elissa shared information about a new 4-H program being tested in Texas that may go nationwide if successful. She will update the BOD as information is made available.
- Jill received a letter from the Stockman's club requesting information about Dexter cattle that they could put in goody bags for an event they are hosting for 4H members. It is a one-day event focusing on meat type livestock. Jill will provide them with ADCA brochures.
- Due to member complaints about the delay in processing checks, Danny Collins asked if the BOD could change the physical address for the ADCA. Moving the address will allow mail to be delivered and processed faster. The BOD asked Jill to obtain a P.O. Box in her location.
- Danny Collins has received complaints about incorrect testing results coming out of TAMU and problems moving genotypes from TAMU to UC Davis because of the lack of markers. The BOD held a discussion and decided to revisit the topic by adding it to the agenda for the December BOD meeting.

Meeting adjourned at 9:00 CST

Submitted by Carole Nirosky